CSM – 21/16

Commerce and Accountancy

Paper – II

Time : 3 hours

Full Marks : 300

The figures in the right-hand margin indicate marks.

Candidates should attempt Q. No. 1 from Section – A and Q. No. 5 from Section – B which are compulsory and ***three*** *of the remaining questions, selecting at least* ***one*** *from each Section.*

SECTION – A

1. Write short notes on any **three** of the following in about **200** words each : 20×3 = 60

   (a) Transactional Analysis

   (b) Causes of Labour Turnover

   (c) Organisational Control

   (d) Line and Staff Organisation

2. Enumerate the functions and limitations of Informal Organisation. 60

3. What are the human reactions to organisational change ? Suggest ways to overcome the resistance of change. 60

4. Describe the importance of power and politics in an organization. 60

SECTION – B

5. Write short notes on any **three** of the following in about **200** words each : 20×3 = 60

   (a) Sweat equity

   (b) Employee's Performance Appraisal

   (c) Morale and Productivity

   (d) Wage Differentials

6. "Compensation must fulfil the intrinsic and extrinsic needs of the employees." Discuss. 60

7. Discuss the prevalent systems of wage incentives in India ? What are the prerequisites of a good wage incentive scheme ? 60

8. Explain the various styles of leadership and discuss their application. 60